

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 DOE-15 ACDA-12 CIAE-00 DODE-00
PM-05 INR-10 L-03 NSAE-00 NASA-01 NSC-05 SOE-02
SS-15 OES-09 CCO-00 NTIE-00 EB-08 FCC-01 OC-06
ICA-11 BIB-01 /117 W
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FM AMEMBASSY NICOSIA
TO SECSTATE WASHDC 8248
INFO USDOC WASHDC

LIMITED OFFICIAL USE NICOSIA 2240

E.O. 11652: N/A
TAGS: EFIN, BENC, CY
SUBJECT: MAJOR PROJECTS: SATELLITE EARTH STATION

REF: (A) NICOSIA 2209; (B) NICOSIA 2179

1. EMBOFF MET AUGUST 30 WITH CYPRUS TELECOMMUNICATIONS AUTHORITY (CYTA) GENERAL MANAGER STYLIANIDES TO DISCUSS EARTH SATELLITE TENDER IN LIGHT OF FRENCH OFFER OF CONCESSIONAL FINANCING. STYLIANIDES ATTEMPTED TO REASSURE EMBOFF THAT FRENCH OFFER WILL HAVE NO RPT NO BEARING ON TENDER EVALUATION. HE SAID BIDS ARE BEING REVIEWED AS SUBMITTED AND WILL BE JUDGED AS SUCH. FINANCING WILL ONLY BE DISCUSSED IN BILATERAL NEGOTIATIONS ONCE BEST BIDDER HAS BEEN DETERMINED. HE HOPES TO COMPLETE EVALUATION AND SUBMIT NAME OF SUCCESSFUL BIDDER TO HIS BOARD BY SEPTEMBER 15.

2. ONCE STYLIANIDES HAS BOARD APPROVAL HE WILL CALL IN SUCCESSFUL BIDDER FOR NEGOTIATIONS. IF BIDDER CANNOT ACCOMMODATE CYTA'S NEEDS ON FINANCING, RUNNER-UP BIDDERS WILL BE APPROACHED. DURING DISCUSSION OF
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PRELIMINARY EXIM COMMITMENTS, STYLIANIDES DID NOT COMMENT ON INTEREST RATE. HE DID NOTE HOWEVER THAT CYTA IS STRONGLY COMMITTED TO MINIMUM OF 10-YEAR REPAYMENT PERIOD WITH GRACE PERIOD COVERING FIRST TWO YEARS.

3. COMMENT: DEPARTMENT MAY WISH DISCUSS LATTER POINT

WITH EXIM. FRENCH, BY THE WAY, ARE REPORTEDLY
COMMENTING IN PUBLIC THAT EARTH SATELLITE STATION IS
NOW "IN THE BAG." END COMMENT.
STONE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SATELLITES, TRACKING STATIONS, MEETINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 31 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t1978083/aaaaacoa.tel
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Litigation Codes:
Litigation History:
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Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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